

bp In-Truck Connect

The fast, easy, secure way
to refuel your fleet

Fleet Solutions



Helping you deliver, faster

Managing a commercial fleet can be a challenging task. You need to ensure deliveries are made on time, every time, to keep your promise to your customers. So, you need to keep your vehicles moving and make things as simple as possible for your drivers. That takes precision, planning and access to the right data.

It's also important to ensure every delivery is as efficient and cost effective as possible. Understanding the performance of your vehicles will be critical in this – knowing how much fuel they are using, how much it costs and how far each vehicle goes per refuel. You also probably want to find ways to streamline processes, reduce operational complexity, improve efficiency and maximize your fleet's performance.

At bp, we've identified one key area that we can help you to further optimize – fuel payments. That's why we've developed bp In-Truck Connect – an app-based payment solution for in-truck fuelling and capturing vehicle analytics. It's a fast, easy, more secure way to keep your fleet fuelled and moving.

Room for improvement

The current methods for managing fleet refuelling and payments are limited. You may find them time consuming and cumbersome, potentially leading to challenges in accurately tracking data.

You might be using a fleet payment card. Or your drivers might have to manually report fuel expenses. In either case, you could be facing a number of obstacles, including:

- **Physical cards:** If drivers are paying with a physical card, they will need to ensure they have it with them. There's also the potential for these cards to be lost and need replacing.
- **Entering the shop:** Drivers may need to enter the shop to pay for their fuel, which takes extra time. It also means their vehicles could be left unattended on the forecourt.
- **Odometer readings:** Your drivers may need to manually present their odometer readings when paying. This means you can't be 100% certain you have the most accurate, up-to-date information.

The potential for fraud

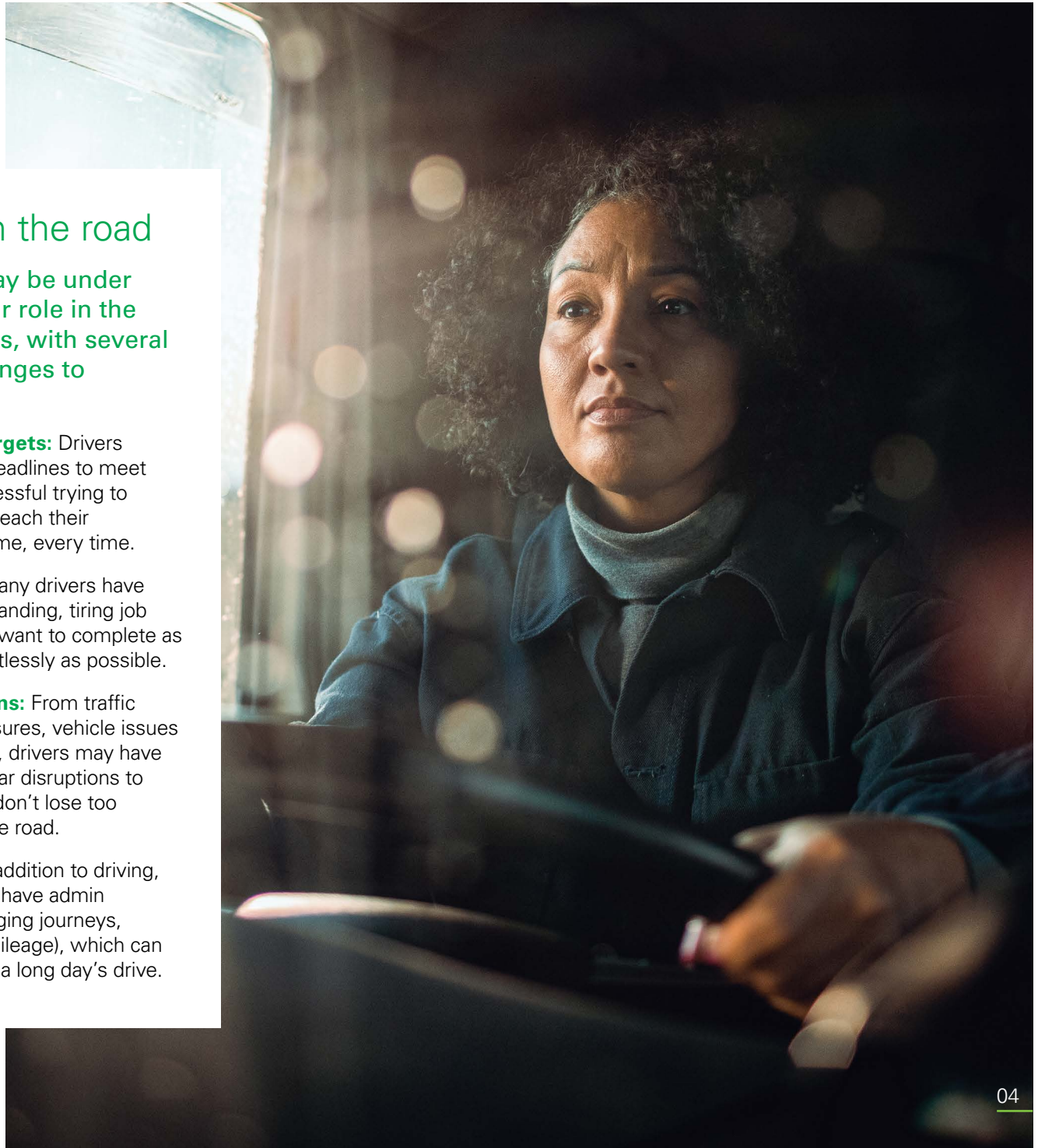
Traditional fleet payment methods could be susceptible to misuse:

- You don't have visibility over whether the card is only being used to fuel your registered vehicles.
- Misplaced or stolen payment cards could be used fraudulently by third parties.
- Without accurate data to verify how much fuel is dispensed and how much is received into vehicle tanks, you could be at risk of fuel fraud

Hard life on the road

Your drivers may be under pressure in their role in the delivery process, with several potential challenges to deal with:

- **Challenging targets:** Drivers generally have deadlines to meet and it can be stressful trying to make sure they reach their destination on time, every time.
- **A taxing job:** Many drivers have a physically demanding, tiring job which they may want to complete as quickly and effortlessly as possible.
- **Daily disruptions:** From traffic jams to road closures, vehicle issues and other delays, drivers may have to navigate regular disruptions to make sure they don't lose too much time on the road.
- **Extra work:** In addition to driving, drivers may also have admin to complete (logging journeys, accounting for mileage), which can be draining after a long day's drive.



To overcome these challenges and make life easier for both fleet managers and drivers, you need a simpler solution. You need bp In-Truck Connect.

Redefining the fuelling process

bp In-Truck Connect is an app-based solution that helps you reduce complexity, streamline the refuelling process and keep your vehicles moving so they reach their destinations on time. It also provides accurate* odometer data to help monitor and manage your fleet's performance.

*Based on the vehicles onboard computer.

No card to remember

With bp In-Truck Connect, drivers can refuel without a card at hand. That means:

- drivers can still refuel if they forget their card
- drivers don't need to wait to be sent a card
- there's less chance of cards being lost or stolen on the way to the shop

No waiting to pay

Payments are automatically authorized* once the vehicle has been refuelled, so drivers don't need to queue to pay for fuel.

They can simply get back on the road without delays or disruptions. In fact, one customer reported that drivers can save up to five minutes per refuel.** And if there are fewer hold ups, it will be easier to ensure they'll arrive at their destination on time.

*Subject to terms and conditions.
**Wren Kitchens testimonial from the bp In-Truck Press Release 2021.



One customer reported that drivers can save up to five minutes per refuel**



No vehicles left unattended

As payments are automatically authorized,* drivers never need to physically leave their trucks. That means they're always on hand to ensure nobody tampers with the vehicle or its contents.

At a glance: Benefits for Drivers



Fast refuelling

drivers can save up to five minutes per refuel**



Simple payments

no physical card required



Easy process

no need to remember odometer readings



More secure

vehicles aren't left unattended

*Subject to terms and conditions.

**Wren Kitchens testimonial from the bp In-Truck Press Release 2021.

Fast, accurate data

With bp In-Truck Connect, you don't have to rely on your drivers to remember and report their odometer readings.

So, you could say goodbye to inconsistent, inaccurate data. Instead, because the solution is linked directly to the vehicle, you get quick, accurate* updates on transactions, mileage and location. This helps you track your fleet's performance, so you can improve efficiency. And it makes your drivers' lives easier with less admin to carry out.

Reduce human error

From authorizing the fuel payment to the collection and reporting of data, everything is completely automated.

This can help to reduce human error at every stage of payment. And you can be certain that all mileage data is accurate.*

Keep things simple

Within your usual payment cycle, you'll receive a single invoice for your fleet's fuel spend.

bp In-Truck Connect transactions are integrated into your standard bp fleet invoice.

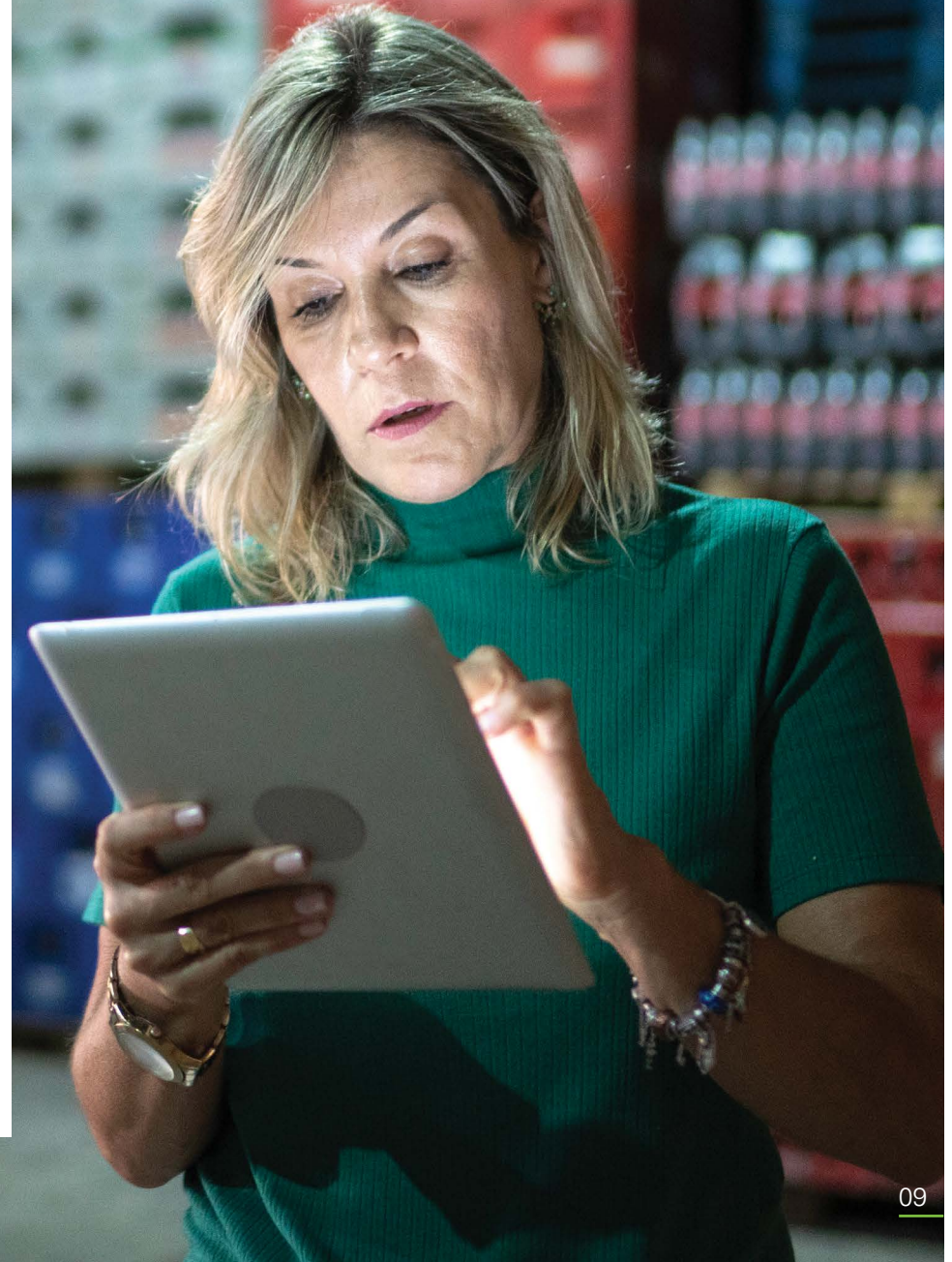
*Based on the vehicles onboard computer.

Safeguard against fraud

One of the key benefits of bp In-Truck Connect is its Secure Fuelling functionality.

This built-in feature allows you to see the exact amount of fuel the pump has dispensed, compared with the fuel level increase that the truck registers – reducing the risk of fuel fraud. It also helps you keep on top of costs, to minimize total cost of ownership (TCO) across your fleet.

As Secure Fuelling requires no additional hardware (such as black boxes or on-board units) to be installed, the solution works as soon as it's activated. This way, you can avoid costly workshop visits and vehicle downtime.



At a glance: Benefits for Fleet Managers



Accurate data

validate fuel levels, track mileage,
monitor spend*



Save time

no physical cards to manage and distribute



Quick reconciliation

just one invoice for all your fuelling charges



Minimise mistakes

everything's automated to reduce
human error



Free app implementation

there's no need to buy additional hardware**

*Based on the vehicles onboard computer.

**The bp In-Truck Connect app is available for use with selected truck models.
Speak to one of the bp fleet solutions account management team to learn more.

How does it work?

bp In-Truck Connect makes refuelling easy for drivers on the road and easy to manage for fleet managers back at HQ. There's no need to purchase additional hardware, as the In-Truck Connect app easily integrates into your existing vehicle dashboard.* So, it's not costly to set up and use.

*The bp In-Truck Connect app is available for use with selected truck models. Speak to one of the bp fleet solutions account management team to learn more.

Easy as 1, 2, 3

Using the bp In-Truck Connect app couldn't be simpler. Drivers follow three steps:



Once at the service station, the driver uses the In-Truck Connect app to locate and connect to the station via GPS



They unlock the pump and refuel their vehicle as normal



Once they're finished, a secure payment is automatically authorized*

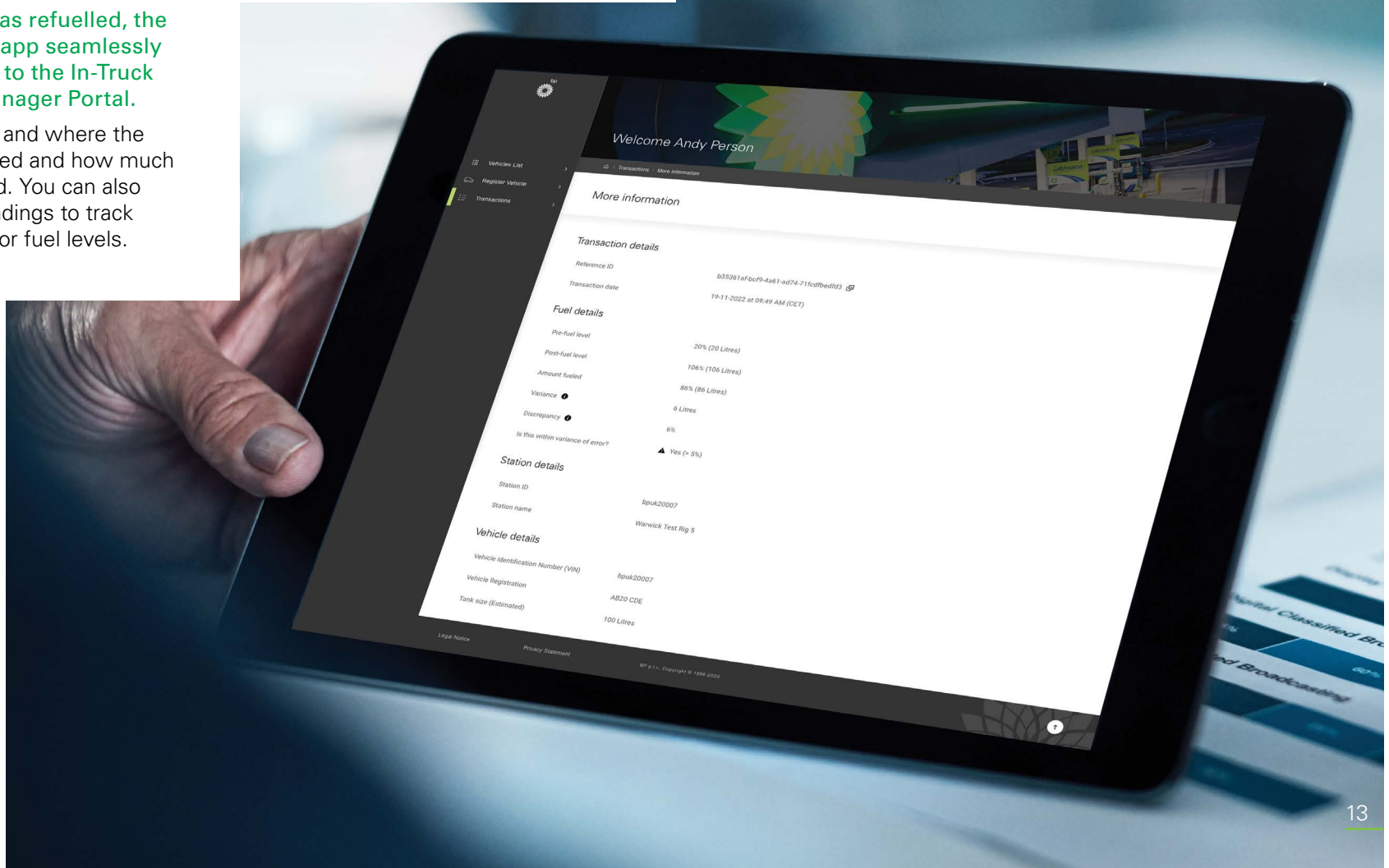
And that's it. There's no need to enter the shop. No need to present any physical cards. And no need to remember and report odometer readings. The driver can simply carry on with their journey, knowing their refuelling has been recorded securely and accurately.

Any fuel rebates will be automatically taken into account when invoicing. Automatic payment authorization is subject to terms and conditions.

Everything in one place

Once the driver has refuelled, the In-Truck Connect app seamlessly sends data direct to the In-Truck Connect Fleet Manager Portal.

You can see when and where the vehicle was refuelled and how much fuel was dispensed. You can also view odometer readings to track mileage and monitor fuel levels.





Simplify every journey

with bp In-Truck Connect

bp In-Truck Connect is the fast, easy, secure way to cover all your fleet's fuel needs while reducing the risk of fraud. It makes life simple for drivers, helping them refuel quickly and get back on the road faster than ever. Plus, gain accurate real-time data* to help you monitor your vehicles, reduce the risk of fraud and improve your fleet's efficiency.

To find out more, speak to one of the bp fleet solutions account management team.

"I would strongly recommend the bp In-Truck Connect app to other fleet managers. It's reliable, it's accurate and it helps with your daily job."

Lee Thomson-Halls, Fleet Manager, Wren Kitchens

*Based on the vehicles onboard computer.